

## CRM > Sales > Production + Traffic Integration



# Use WAVSTAR, a cloud based system, to manage your workflow from prospect through traffic. It's time to make a change...

"We are about to celebrate our first anniversary with WAVSTAR and have never regretted the decision to change. Responsive, real-time production orders and those pesky contracts ... anytime ... anywhere ... plus CRM as a bonus. Production was our initial impetus, and now we look forward to writing time orders that are easily interpreted by Traffic ... what a difference!"



## A single Cloud Based System to manage Customer Relationships, Sales and Production that integrates with Traffic



	CRM Only Systems	Sales Mgmt/ Quotes Systems	Production/ Continuity Systems	Traffic Systems	WAVSTAR
Prospecting	x				x
Client Mgmt	x			x	x
Single View of Client					x
Prepare Quotes & Contracts		x			x
Sales Mgmt	x	x			x
Production Order Mgmt			x		x
Activity Tracking	x				x
Traffic & Billing				x	Integrates to traffic
Eliminate Duplicate Data Entry					X



## **WAVSTAR Advantages and Benefits**



WAVSTAR combines
the functionality
of your sales force's
CRM software and any
paperless production
order system you may
be using in one fully
integrated system.

"WAVSTAR is a great platform for keeping track of sales reports, pipelines and the whole production process. As a Production Manager, using WAVSTAR I now have a real-time view of all Production Orders allowing me to accurately track and process without missing any deadlines."

Thomas Keinath Media Logic

#### Here's why...

- Save time and money by consolidating multiple systems on one platform
- See up-to-the-minute pending sales and orders
- Track all team member's performance and activities with an easy-to-use dashboard
- Analyze won and lost business
- Review detailed sales forecasts in real-time by probability or individual sales executive
- Improved sales management and forecasting leading to increased sales
- Streamlined workflow for improved productivity and service quality
- Eliminate duplicate order entry for traffic
- Begin using our platform in minutes with no capital investment and no risk!

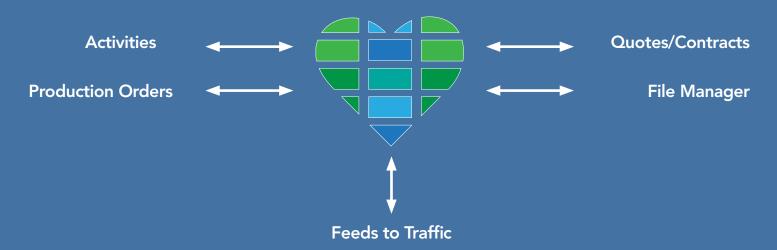
#### Give WAVSTAR a try on us.

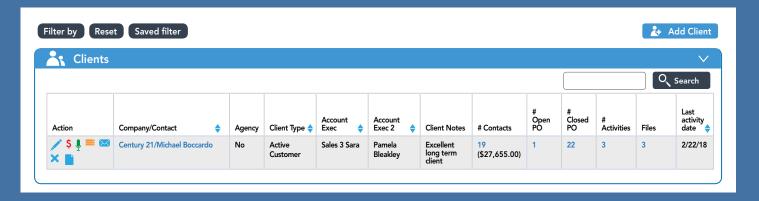
To sign up for a free demo or to learn more about our services and products, call (855) 928-7827 x204 or email us at sales@waystar.com



## Intuitive Simple Powerful

### The Client is the "heart" of WAVSTAR





- Single click to create Activities, Quotes/ Contracts, Production Orders, add files to a Client and export order to traffic
- Easy access to Client's historical activities
- Everything about your Client, in one place